

Message Text

UNCLASSIFIED

PAGE 01 MONROV 05059 281354Z

63

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W
----- 118174

R 281218Z AUG 75
FM AMEMBASSY MONROVIA
TO USDOC WASHDC
INFO SECSTATE WASHDC 6926

UNCLAS MONROVIA 5059

EO 11652: N/A
TAGS: BTIO, LI
SUBJ: PRIVATE TRADE OPPORTUNITY - SPECIAL HANDLING

1. 765/01/P0042
2. 082775
3. B. PORTER
4. 765 LIBERIA
5. IDA
- 6A. CABLE OR WRITE TO--
- 6B. ETHELBERT COOPER, PRESIDENT
- 6C. AFROCO
- P.O. BOX 1312
- MONROVIA, LIBERIA
7. CABLE: AFROCO
8. NA
9. 104-11.
10. DESCRIPTION.
- 2911721-2000. LUBRICANTS. ESTIMATED ANNUAL SALES
POTENTIAL IN EXCESS \$2 MILLION.
- 2911721-1000. GREASES. ESTIMATED ANNUAL SALES POTENTIAL
IN EXCESS \$1 MILLION.

NEWLY-FORMED LIBERIAN-OWNED COMPANY INTERESTED IN IMPORTING
AND ACTING AS AGENT FOR LIQUID LUBRICANTS AND GREASES. AS ONLY
LIBERIAN OWNED DISTRIBUTOR FOR THESE PRODUCTS, BUYER WOULD
HAVE ACCESS TO MAJOR CONCESSION (MINES, PLANTATIONS AND
FACORIES) MARKET, ESTIMATED TO BE IN EXCESS OF \$3 MILLION
ANNUALLY FOR THESE PRODUCTS (LANDED VALUE). THIS BASED ON PROV-
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 MONROV 05059 281354Z

VISION IN CONCESSION AGREEMENTS WITH LIBERIAN GOVERNMENT THAT

CONCESSIONS GIVE PREFERENCE TO LIBERIAN-OWNED FIRMS. BUYER IS INTERESTED IN CONTACTING AMERICAN FIRM AND ACTING AS AGENT FOR LUBRICANT PRODUCTS. BUYER ALSO PLANNING TRIP TO U.S. NEXT MONTH, AND WILLING DISCUSS PROPOSAL WITH INTERESTED FIRMS. PROMPT RESPONSES REQUESTED.

11. CRITERIA C; ALL LUBRICANTS NOW DISTRIBUTED IN LIBERIA BY FIVE (TEXACO, SHELL, MOBIL, RP AND AGIP) FOREIGN FIRMS. COMMERCE SHOULD CONTACT OTHER FIRMS WHO MIGHT BE INTERESTED IN DEALING WITH AFROCO. AFROCO FORMED BY TWO ENERGETIC YOUNG BUSINESSMEN WITH SOLID CONNECTIONS AND THIRD SILENT PARTNER (PRESUMABLY HIGHLY PLACED IN BUSINESS AND GOVERNMENT). THEY FEEL THEY HAVE EXCELLENT CHANCE AT CONCESSION BUSINESS AND WISH TO DEAL WITH LARGE US OIL COMPANY, BUT NONE OF THOSE CURRENTLY OPERATING IN LIBERIA, AS LISTED ABOVE. BUYER INDICATED THAT IF U.S. COMPANIES RELUCTANT TO DEAL WITH AFROCO, FIRM WOULD QTE TURN TO EUROPEAN SOURCES UNQTE. INTERESTED FIRMS SHOULD RESPOND ASAP AND COMMERCIAL ATTACHE WILL PASS ON ANY RESPONSES IF REQUESTED.
BEAN

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 28 AUG 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975MONROV05059
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750298-0922
From: MONROVIA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t1975089/aaaaahvw.tel
Line Count: 81
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: CollinP0
Review Comment: n/a
Review Content Flags:
Review Date: 13 FEB 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <13 FEB 2003 by ReddocGW>; APPROVED <11 MAR 2004 by CollinP0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY - SPECIAL HANDLING
TAGS: BTIO, LI
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006